

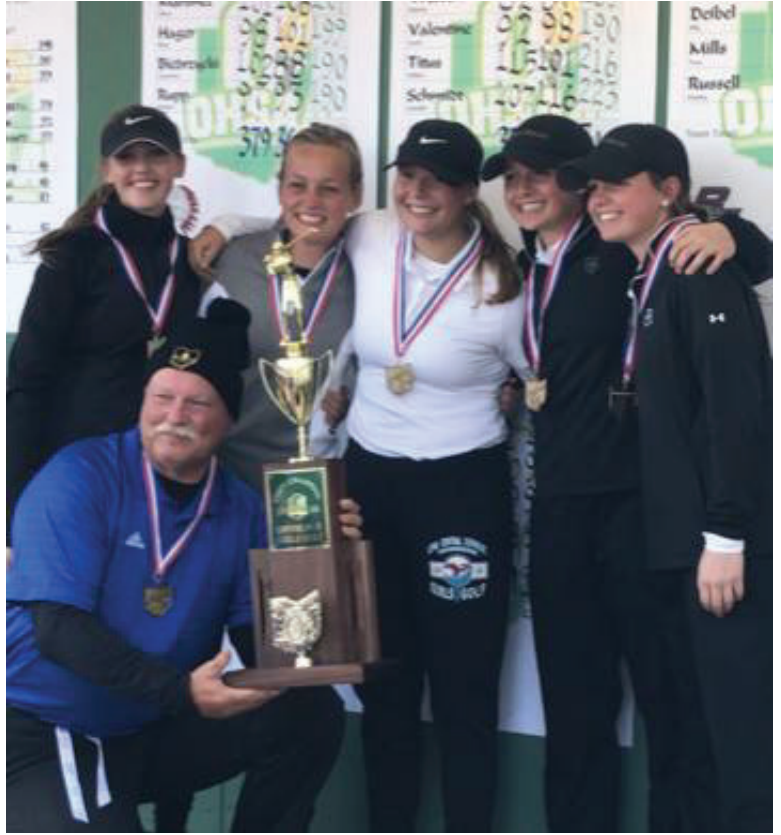
Master Class Presented by:
Brian Garver, SVP Business Development and Marketing
KeyBridge Medical Revenue Care

KeyBridge™
Medical Revenue Care™



**Transforming YOUR Team
into a Performance
Powerhouse!**









<https://youtu.be/K7agjXFFQJU>



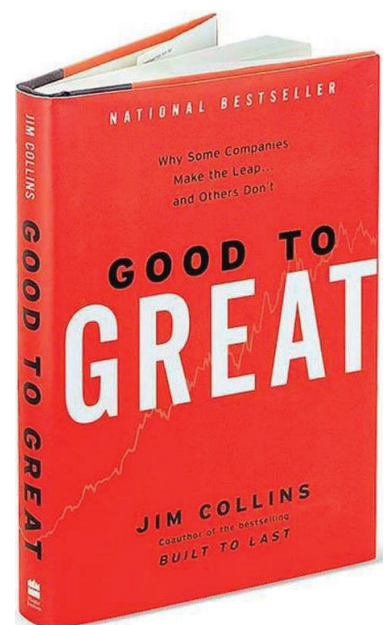


**What is a
High
Performing
Team?**



“Greatness is primarily not a function of circumstance. It is first and foremost a matter of conscious CHOICE and DISCIPLINE.”

- Jim Collins





Expect the Incredible

*“Be a yardstick of quality.
People are not used to an
environment where
excellence is expected.”*

Steve Jobs
Co-Founder and former CEO of Apple, Inc.

The background of the image features a dark, moody sky with a few wispy clouds. In the foreground, the silhouettes of three hikers are shown against a mountain peak. One hiker is standing on the peak, holding a flag on a pole. Another hiker is climbing up the side of the peak, and a third hiker is at the bottom, reaching out to assist the climber. The overall scene conveys a sense of teamwork and achievement.

It starts with
LEADERSHIP



KeyBridge™

Medical Revenue Care™



16x Winner!



**Best Places
to Work**

Modern Healthcare Best Companies Group



Top 6%
agencies nationwide



BECKER'S
HOSPITAL REVIEW

4 KPIs of a High-Performing Team

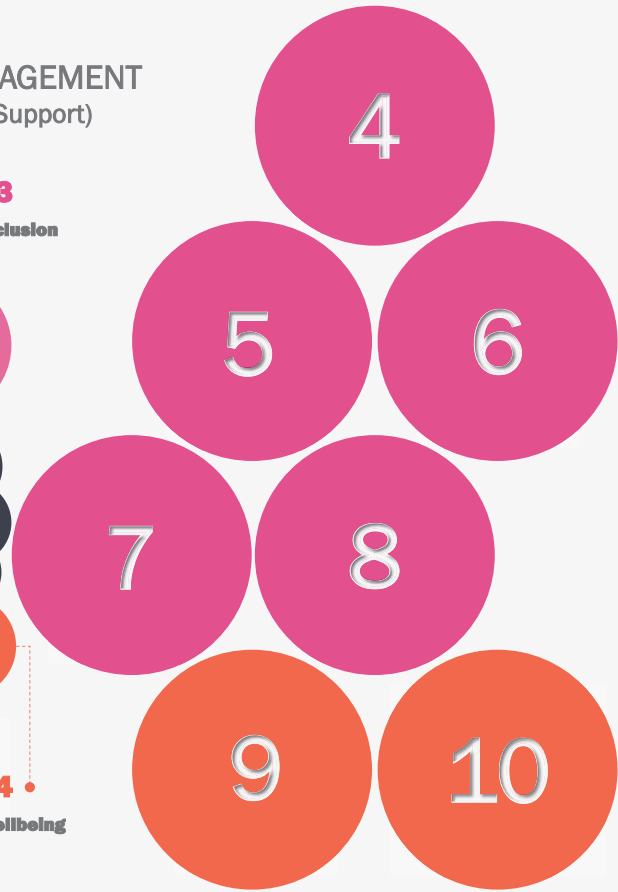
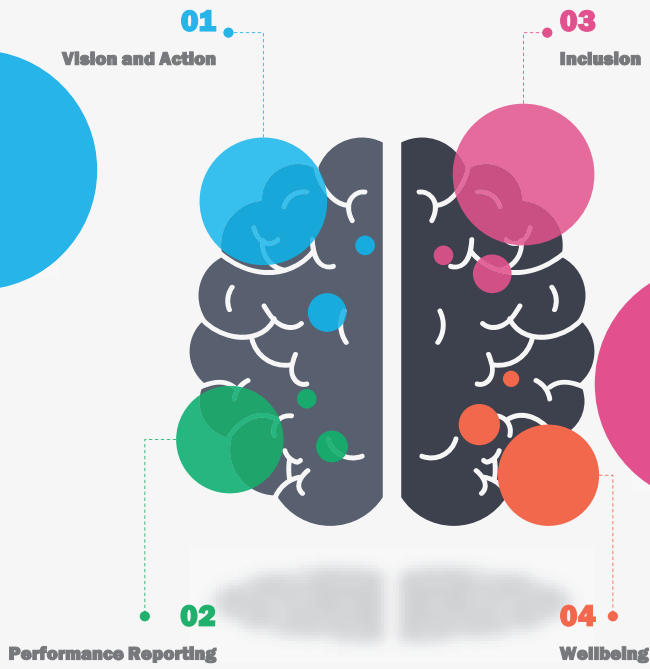
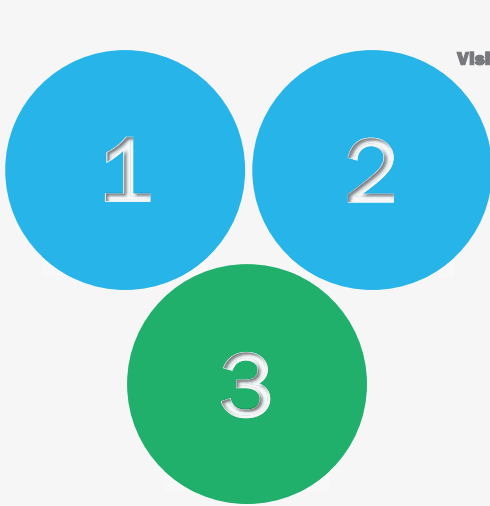
ACHIEVEMENT
(Results)

ENGAGEMENT
(Support)



ACHIEVEMENT
(Results)

ENGAGEMENT
(Support)



SHARE A PURPOSE AND GOALS



WHY?

Repetition, repetition, repetition.

Tie achievements to the big picture.







CREATE PSYCHO- LOGICAL SAFETY

The single greatest
correlate with a group's
success



SET GOALS AND MEASURE PROGRESS





**HIRE
FOR
CULTURE**



**SHOW
APPRECIATION**

**CELEBRATE
WINS**



#1 reason most Americans leave a job is... they don't feel appreciated.





#1 Motivator

~~Money~~

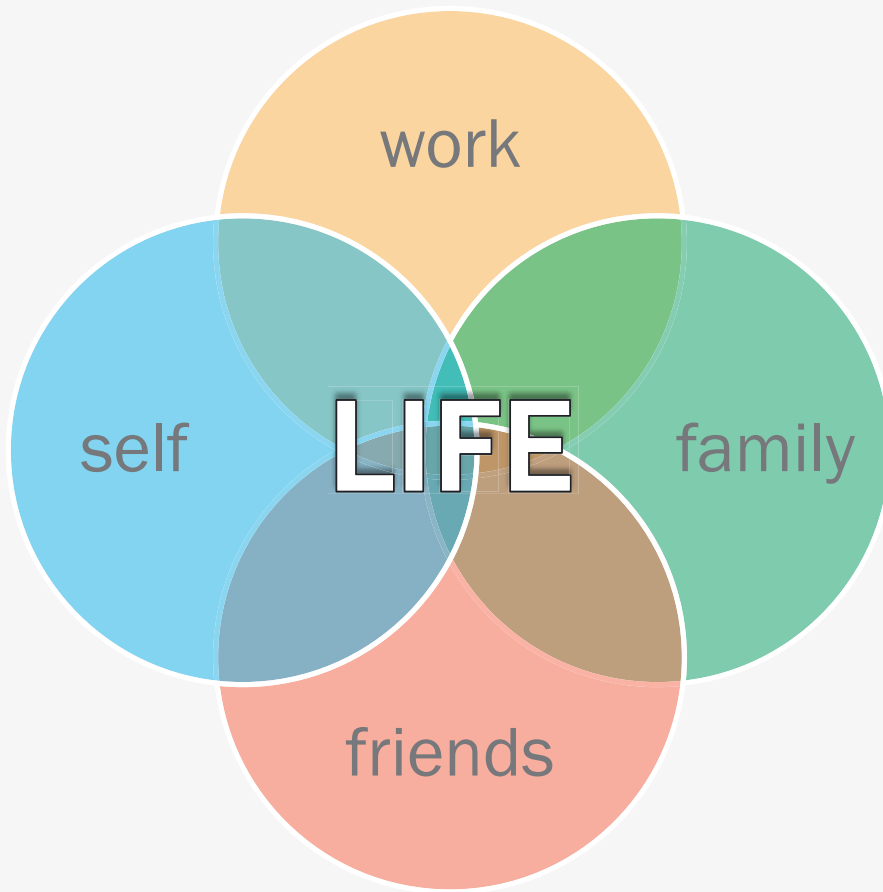
“Recognize Me”



**PROVIDE
OPPORTUNITIES
FOR GROWTH**



PROMOTE WORK-LIFE INTEGRATION





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